# G-PILOT 3100

**Operation Manual** 

English......3 Español.....34 Português......64





www.navman.

NAVMAN

#### **FCC Statement**

Note: This equipment has been tested and found to comply with the limits for a Class B digital device, pursuant to Part 15 of the FCC Rules. These limits are designed to provide reasonable protection against harmful interference in a normal installation. This equipment generates, uses and can radiate radio frequency energy and, if not installed and used in accordance with the instructions, may cause harmful interference to radio communications. However, there is no guarantee that interference will not occur in a particular installation. If this equipment does cause harmful interference to radio or television reception, which can be determined by turning the equipment off and on, the user is encouraged to try to correct the interference by one or more of the following measures:

- Reorient or relocate the receiving antenna.
- Increase the separation between the equipment and receiver.
- Connect the equipment into an output on a circuit different from that to which the receiver is connected.
- Consult the dealer or an experienced technician for help.
- A shielded cable must be used when connecting a peripheral to the serial ports.

## **Contents**

Important	5
1 Introduction	
1-1 A typical installation	6
2 Basic operation	7
2-1 Turning on and off	
2-2 The keys	7
2-3 Using the G-PILOT 3100	7
2-3-1 Starting the G-PILOT 3100	7
2-3-2 Using the G-PILOT 3100	7
2-3-3 Action in an emergency	8
2-3-4 Turning the G-PILOT 3100 off	
2-4 Setting the steering mode	8
2-5 STBY (standby), AUTO and HAND STEER	
2-6 Jog steer	
3 Operation	
3-1 Set backlight for screen and keys	
3-2 Heading display	
3-3 Bar data display	
3-4 Info data display	
3-5 Alarms	
3-6 Simulate mode	
3-7 Using the menus	
3-8 Key reference	15
4 Compass steering mode	
4-1 Compass steering data	
4-2 Engaging and disengaging the G- PILOT 3100 in compass mode	
4-3 Changing course in compass mode	
4-4 Dodging in compass mode	
4-5 Auto tacking in compass mode	
5 GPS steering mode	
5-1 GPS navigation data5-2 Engaging and disengaging the G-PILOT 3100 in GPS mode	18
5-2 Engaging and disengaging the G-PILOT \$100 in GPS mode	20
6 Wind steering mode	
6-1 Wind steering mode	
6-2 Engaging the G-PILOT 3100 in wind mode	
6-3 Changing SWA (set wind angle) in wind mode	
6-4 Dodging in wind mode	
6-5 Auto tacking or gybing in wind mode	
7 Optimizing steering performance	
7-1 The steering parameters	
7-1 The steering parameters	
7-3 Adjusting the steering parameters	
. C. ajading ino decing parameters	20

Appendix A - Specifications	31
Appendix B - Alarm and warning messages	31
Appendix C - Troubleshooting	
Appendix D - How to contact us	

## **Important**

It is the owner's sole responsibility to install and use the instrument and transducer/s in a manner that will not cause accidents, personal injury or property damage. The user of this product is solely responsible for observing safe boating practices.

The choice, location, and installation of all components in any autopilot system is critical. If installation is not correct, the unit can not perform at its designed potential. If in doubt, consult your Navman dealer. Ensure that any holes that cut are in a safe position and will not weaken the boat's structure. If in doubt, consult a qualified boat builder.

#### Using the G-PILOT 3100:

- The G-PILOT 3100 is intended as an aid to save a helmsman from having to steer for long periods of time, not as the main means of steering the boat.
- The G-PILOT 3100 is not intended for use in extreme weather, in adverse conditions or in water near other boats, dangerous waters or land.
- The G-PILOT 3100 can not control the boat better than a helmsman. In adverse conditions steer the boat manually.
- Never leave the helm unattended. Keep a watch at all times. The helmsman should always
  monitor the course of the boat and the G-PILOT 3100 and be ready to resume steering the
  boat manually.
- The performance of the G-PILOT 3100 can be affected by the failure of a part, environmental conditions, improper installation and use.

NAVMAN NZ LIMITED DISCLAIMS ALL LIABILITY FOR ANY USE OF THIS PRODUCT IN A WAY THAT MAY CAUSE ACCIDENTS, DAMAGE OR THAT MAY VIOLATE THE LAW.

As Navman is continuously improving this product we retain the right to make changes to the product at any time which may not be reflected in this version of manual. Please contact your nearest Navman office if you require any further assistance.

Governing Language: This statement, any instruction manuals, user guides and other information relating to the product (Documentation) may be translated to, or has been translated from, another language (Translation). In the event of any conflict between any Translation of the Documentation, the English language version of the Documentation will be the official version of the Documentation.

Copyright © 2003 Navman NZ Limited, New Zealand. All rights reserved. Navman is a registered trademark of Navman NZ Limited.

## 1 Introduction

The G-PILOT 3100 autopilot has three steering modes:

**Compass**: The boat sails at a set compass heading.

Wind: The boat sails and tacks at a set angle to the wind (requires a wind instrument, such as Navman's WIND 3100 series. to be connected).

GPS: The boat sails to a destination along a preset route (requires a GPS instrument, such as a Navman TRACKER chartplotter to be connected).

The G-PILOT 3100 has three states:

**STBY** (standby): The G-PILOT 3100 does not steer the boat. Steer the boat with the manual helm.

**AUTO**: The G-PILOT 3100 steers the boat automatically.

**HAND STEER**: The G-PILOT 3100 displays steering information for the helmsman to use to steer a course manually.

The unit is powered from the boat's power supply.

The G-PILOT 3100 is part of the Navman family of instruments for boats, which includes instruments for speed, depth, wind and repeaters. These instruments can be connected together to form an integrated data system for a boat. The G-PILOT 3100's performance is enhanced if it is connected to a boat speed instrument such as Navman's SPEED 3100 or a GPS.

#### Using this manual

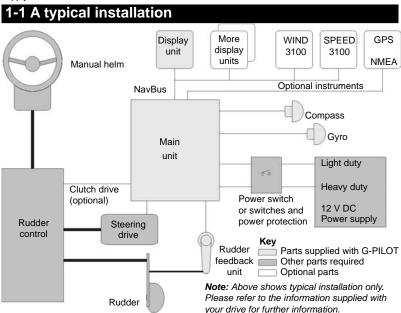
For maximum benefit, please read this manual carefully before using the G-PILOT 3100.

This manual describes how to operate the G-PILOT 3100. Refer to the separate *G-PILOT 3100 Installation Manual* for information on how to install and setup the G-PILOT 3100 before use.

#### Cleaning and maintenance

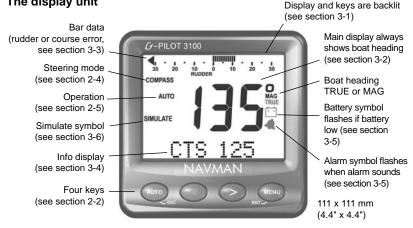
Clean the parts of the G-PILOT 3100 with a damp cloth or mild detergent. Avoid abrasive cleaners, petrol or other solvents.

Do not paint any part of the G-PILOT 3100 except for the cables.



## 2 Basic operation

## The display unit



## 2-1 Turning on and off

Turn the unit on and off with the auxiliary power switch on the boat. The unit does not have its own power switch. When you turn it off, any settings you have made are retained.

If the word SIMULATE flashes on the display. then the unit is in simulate mode (see section 3-6).

## 2-2 The keys

The unit has four keys, labelled AUTO (ESC) < > and MENU (ENT).

In this manual:

- Press means to push the key for less than one second.
- Hold means to hold the key down until the display changes.
- Press one key + another key means to push both keys together.

## 2-3 Using the G-PILOT 3100

## 2-3-1 Starting the G-PILOT 3100

- Turn the G-PILOT 3100 on (see section 2-1). If the G-PILOT 3100 is connected to speed, wind or GPS instruments, turn these on too.
- 2 If necessary, adjust the backlight so that the display can be read easily (see section 3-1).
- If necessary, change the user data (see section 3-7).

The display unit gives a high pitch beep after a valid key press and a low pitch beep after an invalid key press. For information on using the kevs. see sections 3-7 and 3-8.

## Kevlock

When keylock is turned on, the G-PILOT will ignore key presses. To turn keylock on or off:

- Press AUTO + MENU.
- Press ENT.

## 2-3-2 Using the G-PILOT 3100

- Manually steer the boat to open waters before using the G-PILOT to steer the
- If necessary, change the steering mode (see section 2-4).
  - Engage, use and disengage the G-PILOT: For Compass mode: see section 4. For GPS mode: see section 5. For Wind mode: see section 6

- 4 It is possible to change the steering mode during a voyage, for example:
  - Change from GPS to compass at the end of a route.
  - On a sailing boat, change from wind to compass or GPS when changing from sail to motor (see section 3-4).
- The G-PILOT can be adjusted to optimize its steering performance:
  - If necessary, adjust the turn rate so that the boat turns at a reasonable rate; go to TURN RATE in the OPTIONS menu (see section 3-7).
  - Select a profile suitable for the conditions (see section 7-2).
  - If necessary, adjust the data in the profile to improve the steering performance (see section 7-3).
  - If the G-PILOT steering performance is poor and the above adjustments do not correct the performance, consider performing a complete dockside setup and sea trial as described in the G-PILOT 3100 Installation manual.

#### Important:

 The G-PILOT cannot control the boat better than a helmsman. The G-PILOT is

- not intended for use in extreme weather, in adverse conditions or near other boats, dangerous waters or land. In these conditions, disengage the G-PILOT and steer manually.
- Never leave the helm unattended, keep a watch at all times and be ready to resume steering the boat manually.
- Do not try to turn the rudder by hand when the G-PILOT is engaged.
- Local variations in magnetic field can affect the accuracy of the compass heading. Such variations are the responsibility of the user.

## 2-3-3 Action in an emergency

To regain control of the boat in an emergency situation:

- Either press AUTO to put the G-PILOT 3100 in STBY (standby)
- or turn the power switch(es) off.

Then manually steer the boat.

## 2-3-4 Turning the G-PILOT 3100 off

It is normal to turn the G-PILOT off upon reaching your destination.

## 2-4 Setting the steering mode

The G-PILOT 3100 has three ways to steer the boat: **compass**, **GPS** or **wind**. These are called the steering modes.

#### For a power boat

- For a boat without GPS, or for a boat with GPS when you do not want to navigate to a waypoint, choose compass mode. The G-PILOT 3100 steers the boat at a set compass heading.
- To use the G-PILOT 3100 with a GPS to navigate to a waypoint or along a route, choose GPS mode. The G-PILOT 3100 steers the boat using navigation data from the GPS.

#### For a sailing boat

 To sail, tack and gybe at a set angle to the wind, choose wind mode. Wind mode requires a wind instrument, such as Navman's WIND 3100 to be connected via NavBus or NMEA.

- To steer to a set compass heading, choose compass mode.
- To use the G-PILOT 3100 with a GPS to navigate to a waypoint or along a route, choose GPS mode.

#### Note for sailing boats

- The G-PILOT is not recommended for use in light, changeable or gusty winds.
- Take care when running to avoid an accidental gybe.
- Wind mode requires the wind instrument to be accurately calibrated.

#### Setting the steering mode from the menu

Go to STER MODE in the MAIN menu (see section 3-7) and select COM (compass), GPS or WIND.

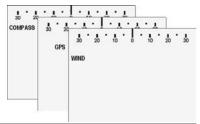
Setting the steering mode by shortcut key Hold MENU to go directly to the steering mode menu.

#### Note

- To select GPS mode, the G-PILOT must be receiving data from a compatible GPS instrument, otherwise the G-PILOT will display NO DATA
- To engage the G-PILOT in GPS mode, the GPS must be navigating to a waypoint or along a route, otherwise the G-PILOT will display NAV ERROR. If the boat is too

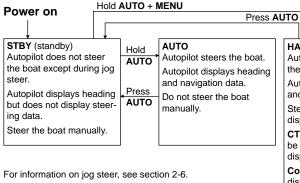
- far from the plotted course, the G-PILOT will display TRK ERROR (see section 5-2)
- To select Wind mode, the G-PILOT must be receiving data from a compatible wind instrument, otherwise the G-PILOT will display NO DATA.

### Steering mode is shown on the display



## 2-5 STBY (standby), AUTO and HAND STEER

The G-PILOT 3100 can operate in STBY (standby), AUTO or HAND STEER:



For information on engaging and using the G-PILOT 3100 for AUTO and HAND STEER:

For **Compass** mode: see section 4. For **GPS** mode: see section 5. For **Wind** mode: see section 6.

## HAND STEER

Autopilot does not steer the boat.

Autopilot displays heading and navigation data.

Steer manually using the displayed navigation data.

CTS (course to steer) can be displayed in the info display (see section 3-4).

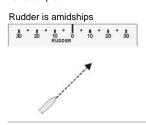
Course error can be displayed in the bar data (see section 3-3).

## 2-6 Jog steer

When the G-PILOT 3100 is in STBY (standby, see section 2-5) the helmsman must steer the boat manually. However the G-Pilot 3100 can turn the rudder; this is called jog steering:

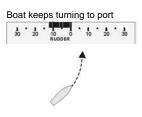
- hold down < to turn the rudder to port
- hold down > to turn the rudder to starboard
- press and release < and > together to turn the rudder to amidships (this function is disabled until the rudder feedback unit and the compass have been calibrated (see the G-PILOT 3100 Installation Manual).

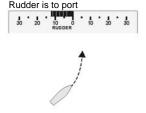
#### For example:



Hold <. the rudder turns to port and the boat turns to port

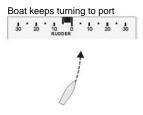
Release <. the rudder stays to port

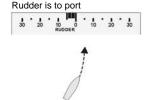




Hold >, the rudder turns to starboard

Release >, the rudder stops, but is still to port

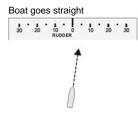




Press and release < + > together the rudder turns to amidships.

To stop the rudder turning to amidships press

ESC, < or >



Warning Until the rudder feedback unit is calibrated, there is no rudder limit and the user must ensure that the rudder is not driven onto an endstop when using jog steering.

Note Normally during a jog the info data (see section 3-4) displays JOG. However, if CUR (drive current) is selected then this current is displayed during a jog as an aid for testing the steering drive.

## 3 Operation

## 3-1 Set backlight for screen and keys

To adjust the backlight, go to LAMP in the MAIN menu (see section 3-7). The options are OFF or 1 (least bright) to 4 (most bright).

#### 3-2 Heading display

The main display always shows the boat



#### heading:

To display MAG (magnetic) or TRUE headings, go to HDG TYPE in the OPTIONS menu (see section 3-7).

### 3-3 Bar data display

The bar data at the top of the display can display rudder angle or course error.

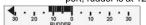
To select what is displayed, go to BAR DATA in the MAIN menu (see section 3-7). The options are RUD (rudder angle) or CE (course error). If the G-PILOT 3100 system has more than one display unit, then the bar data display can be selected differently in each display unit.

#### Rudder angle

Rudder angle is the angle that the rudder is turned from amidships. When the G-PILOT 3100 is driving the rudder, an arrowhead at the end of the bar data turns on, pointing in the G-PILOT is not driving rudder.

rudder is amidships

G-PILOT driving rudder to port, rudder is at 12° to port



G-PILOT is not driving rudder, rudder is at 18° to port,



If the rudder is turned 30° or more, the display shows 30° and the arrowhead is on:

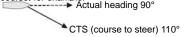


direction the rudder is moving. For example:

Rudder angle can be displayed even if the boat is being steered manually.

#### Course error

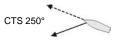
The course error is the angle between the actual boat heading and the intended autopilot course, for example:



Course error is 20° to starboard



Actual heading 290°



Course error is 40° to port, but 30° is the largest error that can be displayed, so the display shows 30° to port



In STBY (standby), course error displays as zero.

## 3-4 Info data display

The info data is at the bottom of the screen, and can display one item of steering or navigation data. To select what data is displayed, go to INFO DATA in the MAIN menu (see section 3-7). If the G-PILOT 3100 system has more than one display unit, then the info data display can be selected differently in each display unit.

The options are:

 CTS: The course the G-PILOT 3100 intends the boat to steer; in STBY (standby) there is no CTS and the display shows CTS — —.

- XTE, BRG, COG, DTG, TTG, SOG: GPS navigation data (see section 5-1); requires connection to a GPS instrument.
- WND: Wind angle (see section 6-1). To display APP (apparent) or TRUE wind angle, go to WIND TYPE in the VESSEL menu (see section 3-7). Requires connection to a wind instrument.
- BAT: G-PILOT 3100 power supply voltage.
- CUR: Steering drive current; the drive can be tested by checking the current during a jog (see section 2-6).
- OFF: nothing is displayed.

#### 3-5 Alarms

When the G-PILOT 3100 detects an alarm condition, it displays a warning message, the alarm symbol on the display flashes, the internal beeper sounds and any external beepers or lights operate.

Press any key to mute the alarm, then press **ESC** to cancel the alarm message.

The G-PILOT 3100 has two kinds of alarm, internal alarms and user defined alarms:

- To turn user defined alarms on or off and set the alarm condition (see the ALARMS menu, section 3-7).
- For a list of the alarms and what they mean, see appendix B.

#### Low battery alarm

If the G-PILOT 3100 power supply voltage drops below the battery alarm value, the G-PILOT 3100 gives a BAT ERROR alarm and the low battery symbol on the G-PILOT 3100 display flashes. If the G-PILOT 3100 is in AUTO then the steering drive might not operate if the power supply voltage is too low. We recommend switching to HAND STEER (see section 2-5).

## 3-6 Simulate mode

Simulate mode allows you to become familiar with the unit off the water. The word SIMULATE flashes on the display.

To turn Simulate mode on or off:

- 1 Turn the unit off (see section 2-1).
  - 2 Hold down AUTO while you turn the unit on (see section 2-1).

### 3-7 Using the menus

The menus contain data and functions to control the performance and operation of the G-PILOT 3100.

#### Viewing or changing menu data

- 1 From normal operation, press **MENU**.
- 2 To select data in the MAIN menu:
  - press < or > until the required data is displayed; press ENT

To select data in other menus:

- i press < or > until CONFIG > is displayed; press ENT
- ii press < or > until the required menu is displayed; press ENT

**Note** An > after an name indicates that the item is a menu.

- 3 To change the data:
  - press < or > one or more times
  - hold < or > to change the data in steps of ten
  - to restore the data to its default value (see next page), press < + >.
- 4 Press ENT to store the changed data, or press ESC to ignore the change.
- 5 Press ESC one or more times to exit the menu or repeat steps 2 to 4 to view or change other data.

**Shortcut** After viewing or changing data, hold **ESC** to exit the menus.

The G-PILOT gives a long beep when you exit the menu. If you do not press a key for 30 seconds than the G-PILOT will automatically exit the menu.

#### MAIN menu

**RESPONSE** How far the course deviates before the G-PILOT 3100 corrects the course (1 to 10, A1 to A5; default depends on vessel type) (see section 7-1).

**RATIO** How much the G-PILOT 3100 turns the rudder to correct the course (1 to 10; default depends on vessel type) (see section 7-2).

**LAMP** The backlight brightness (1 to 4 or OFF; default = 1) (see section 3-1).

**BAR DATA** The data to display on the bar display (CE (course error ) or RUD (rudder angle); default = RUD) (see section 3-3).

**INFO DATA** The data to display on the info data display (CTS, XTE, BRG, COG, DTG, TTG, SOG, WND, BAT, CUR, OFF; default = CTS) (see section 3-4).

#### List of menus and data

MAIN menu

Response

Ratio

Lamp

Bar data

Info data

Steer mode

Profile

CONFIG > menu

ALARMS > menu

Course error alarm

XTE alarm

Waypoint acknowledge

Wind alarm

Battery alarm

Current alarm

OPTIONS > menu

Counter rudder gain

Trim gain

GPS gain

Wind gain

Dodge angle

Tack angle

Gybe angle

Tack delay

Turn rate

VESSEL > menu (STBY only)

Vessel type

Drive type

Wind type

Heading type

Magnetic variation

DEVICES > menu (STBY only)

Calibrate rudder feedback unit

Centre rudder feedback unit

Calibrate compass

Calibrate Comp

Align heading

Align GPS

FACTORY > menu (STBY only)

Backlight group

Key beeps

NMEA 2 data

Main control unit version number

Display unit version number

Reset NVM

**STER MODE** The steering mode (COM (compass), GPS, WND; default = COM) (see section 2-4).

**PROFILE** The current set of steering parameters to use (1 to 5; default = 1) (see section 7-3).

**CONFIG** > Access data in menus other than the main menu.

#### ALARMS > menu

**CE ALARM** The maximum course error allowed before alarm sounds (1° to 90° or OFF; default = OFF).

**XTE ALARM** The maximum XTE error (in nm) allowed before alarm sounds (0.01 to 2 nm or OFF; default = OFF).

**WPT AKN** If the user is to acknowledge when the boat reaches waypoint (OFF or ON, default = OFF) (see section 5-2).

**WND ALARM** (If vessel type = SAIL) The maximum deviation between apparent wind angle and SWA (set wind angle) before alarm sounds (1° to 90° or OFF; default = OFF).

**BAT ALARM** The lowest battery voltage allowed before alarm sounds (7 to 14 V or OFF; default = OFF).

**CUR ALARM** The maximum drive current before alarm sounds (5 to 20 A; default = 10 A).

#### OPTIONS > menu

**C-RD GAIN** Counter rudder gain, used to optimize steering performance (1 to 10 or OFF; default depends on vessel type) (see section 7).

**TRIM GAIN** Trim gain, used to optimize steering performance (1 to 10 or OFF; default depends on vessel type) (see section 7).

**GPS GAIN** GPS gain, used to optimize steering performance (1 to 10; default = 3) (see section 7).

**WIND GAIN** Wind gain, used to optimize steering performance (1 to 10; default = 1) (see section 7).

**DODGE ANG** The angle the course will change by in a dodge (5° to 30°; default = 20°) (see sections 4-4, 5-3 or 6-4).

**TACK ANG** The angle of course change in a tack (50° to 160° or AUTO, default = AUTO) (see sections 4-5, 6-5).

**GYBE ANG** The angle of course change in a gybe (40° to 140° or AUTO or OFF, default = AUTO) (see sections 4-5. 6.5).

**TACK DELY** The delay between pressing tack and the boat starting to tack (1 to 120 sec or OFF; default = 30 sec) (see sections 4-5, 6-5).

**TURN RATE** Set the maximum boat turn rate allowed, in degrees per sec (3 to 20, default = 10 degrees per sec).

#### VESSEL > menu

This menu can only be accessed in STBY.

**VESL TYPE** Vessel type (SAIL, PLNE (planing), DISP (displacement); default = SAIL).

**DRVE TYPE** Steering drive type (MOTR, SPL-or SPL+; default = MOTR) (see *G-PILOT 3100 Installation Manual*).

**WIND TYPE** The wind type to use (APP or TRUE; default = APP).

**HDG TYPE** The compass heading type (MAG or TRUE; default = MAG).

**MAG VAR** The magnetic variation where the boat is (90°W to +90°E; default = 19°E).

#### DEVICES > menu

The items in the DEVICES menu are functions used to calibrate the G-PILOT 3100. This menu can only be accessed in STBY.

**RFU CAL** Start the procedure to calibrate the rudder feedback unit (see *G-PILOT 3100 Installation Manual*).

**RFU CENTR** Set rudder to position where boat sails in a straight line (see *G-PILOT 3100 Installation Manual*).

**CSU CAL** Start the procedure calibrate the compass (see *G-PILOT 3100 Installation Manual*).

**ALIGN HDG** Align the compass with the boat (see *G-PILOT 3100 Installation Manual*)

**ALIGN GPS** Align the current boat heading with a GPS heading (COG) if available (see *G-PILOT 3100 Installation Manual*).

#### FACTORY > menu

This menu can only be accessed in STBY.

**BKL GROUP** NavBus group number (0, 1, 2, 3 or 4, default = 1) (see *G-PILOT 3100 Installation Manual*).

**KEY BEEPS** A beep when a key is pressed (ON or OFF, default = ON).

**NMEA2 DAT** NMEA 2 port function (IN, SLOW or FAST; default = IN):

IN: NMEA 2 is an input

**SLOW**: NMEA 2 outputs heading & rudder angle once per second

**FAST**: NMEA 2 outputs heading ten times per second.

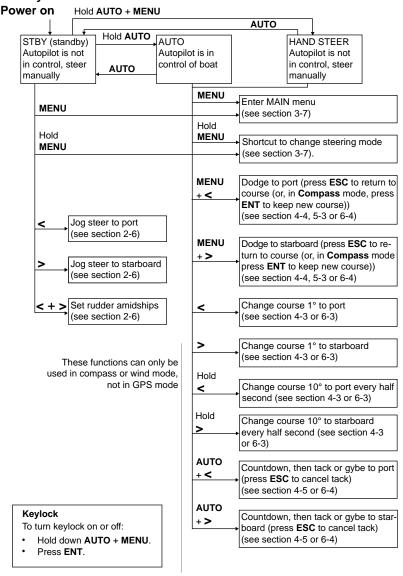
**MCU VX.X** Displays the G-PILOT 3100 main unit's software version number (e.g. MCU V1.3 is version 1.3).

**HCU VX.X** Displays the display unit's software version number (e.g. HCU V2.5 is version 2.5).

**NVM RESET** This function resets all G-PILOT 3100 user data to the factory default values. Once NVM RESET is displayed:

- 1 Press > to turn the function on
- 2 Press ENT to reset the data
- 3 Hold ESC to exit the menus
- 4 Perform the dockside setup and sea trials to recalibrate the G-PILOT 3100 (see G-PILOT 3100 Installation Manual).

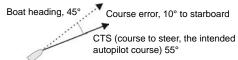
#### 3-8 Key reference



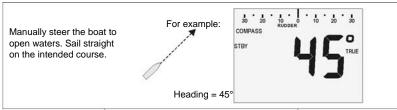
## 4 Compass steering mode

The G-PILOT 3100 has three ways of steering the boat, compass, GPS and wind. To select an appropriate mode, see section 2-4. In Compass mode, the G-PILOT steers the boat to a set course, called CTS (Course to steer).

## 4-1 Compass steering data



## 4-2 Engaging and disengaging the G-PILOT 3100 in compass mode



To engage AUTO, hold **AUTO** 

To engage HAND STEER, hold **AUTO + MENU** 

#### AUTO:



The G-PILOT steers the boat automatically.

#### HANDSTEER:



Steer the boat manually. Display CTS in the info data or course error in the bar data and use these to steer by.

The G-PILOT 3100 sets CTS (course to steer) to the current heading, in this example 45°, and starts steering on this course.



To disengage the G-PILOT, press AUTO

The G-PILOT returns to STBY (standby). Steer the boat manually.

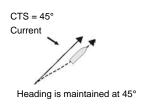
#### When the G-PILOT 3100 is engaged

Hold **AUTO** to attempt to switch to GPS mode (if vessel type is PLNE [planing] or DISP [displacementl) or to wind mode (if vessel type is SAIL).

Waves or wind can push the boat's heading off course, The G-PILOT 3100 will steer the boat back on course, for example:

 $CTS = 45^{\circ}$ Wave pushes boat heading to 60° G-PILOT 3100 steers boat back to a heading of 45°

Wind or currents can push the boat to one side of the course, for example:

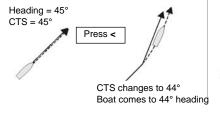


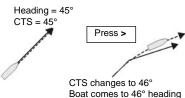
## 4-3 Changing course in compass mode

To change course in 1° steps:

- press < to change course by 1° to port
- press > to change course by 1° to starboard.

#### For example:

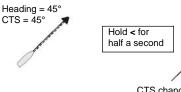


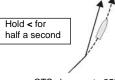


To change course in 10° steps:

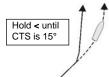
- hold down < to change course by 10° to port every half second
- hold down > to change course by 10° to starboard every half second.

#### For example:





CTS changes to 35° Boat comes to 35° heading



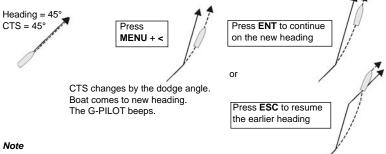
Boat comes to 15° heading

## 4-4 Dodging in compass mode

A dodge is a sharp change of course, usually to avoid an obstacle.

- press MENU + < to dodge to port by the dodge angle
- press MENU + > to dodge to starboard by the dodge angle.

For example:



- To dodge further, press **MENU** + < or **MENU** + > more times.
- To view or change the dodge angle, go to DODGE ANG in the OPTIONS menu (see section 3-7).

## 4-5 Auto tacking in compass mode

Auto tacking is intended to tack a sailing boat. The course to steer changes by the tack angle.

- press AUTO + < to tack to port by the tack angle</li>
- press **AUTO** + > to tack to starboard by the tack angle. For example:

The tack is finished when the boat reaches the new head-At the end of the tack delay, CTS changes by the tack angle (if the tack angle is set to AUTO, the G-PILOT will use the default tack To cancel the tack at angle of 100°). The boat turns. any time, press ESC 2 The boat sails straight while the G-PILOT 3100 counts down the tack delay. The unit gives a long beep at 60 and 30 seconds to go, a short beep every second from 10 seconds to 1 second to go and a long beep that finishes Heading = 45° when the countdown ends.  $CTS = 45^{\circ}$ TACK <3 Press AUTO + < to initiate a tack to port

initiate a tack to port 3 seconds to go until the tack starts

WARNING: In Compass mode auto tack, the course to steer changes by the tack angle. The
G-PILOT does not use data from any wind instrument. It is possible for the boat to gybe or to
end in irons

#### Note

- To tack to a fixed wind angle, use the G-PILOT 3100 in Wind mode (see section 6).
- To view or change the tack angle or the tack delay, go to TACK ANG or TACK DELY in the OPTIONS menu (see section 3-7). Gybe angle is not used in Compass mode.
- The gybe angle is not used in **Compass** mode.

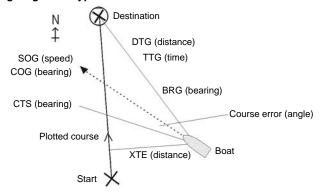
## 5 GPS steering mode

The G-PILOT 3100 has three ways of steering the boat, compass, GPS and wind. To select an appropriate mode, see section 2-4. In **GPS** mode, the G-PILOT uses data from a GPS to steer the boat along a route or to a waypoint.

## 5-1 GPS navigation data

Course error

#### Example of navigating to a waypoint:



The difference between CTS and the boat heading.

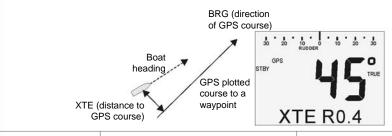
The boat is sailing from the start to the destination and has moved off the GPS plotted course from the start to the destination:

BRG Bearing to destination The bearing to the destination from the boat.

CTS	Course to steer	Optimum course to steer to return to the plotted course.
DTG	Distance to go	Distance from the boat to the destination.
SOG	Speed over ground	The current boat speed over the ground. This is not necessarily the same as the boat speed through the water nor the speed at which the boat is approaching the destination.
TTG	Time to go	The estimated time to reach the destination.
XTE	Cross track error	The distance from the boat to the nearest point of the plotted course. XTE may have a letter: R means steer to the right to return to the plotted course, L means steer to the left.

## 5-2 Engaging and disengaging the G-PILOT 3100 in GPS mode

Manually steer the boat to open waters. Start the GPS navigating to a waypoint, either a waypoint on a route or a single waypoint.



To engage AUTO, hold **AUTO**  To engage HAND STEER, hold **AUTO + MENU** 

#### AUTO:



The G-PILOT steers the boat automatically.

## HANDSTEER:



Steer the boat manually. Display CTS in the info data or course error in the bar data and use these to steer by.

When the G-PILOT is engaged, if the XTE is more than 0.05 nm or the boat heading is not within 30° of BRG then the G-PILOT displays TRK ERROR. Press **ESC** to return to **Compass** mode or press **ENT** to have the G-PILOT steer the boat to the course.

When the G-PILOT is engaged, it uses data from the GPS to steer the boat along the plotted course to the waypoint.

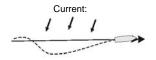
To disengage the G-PILOT, press AUTO

The G-PILOT returns to STBY (standby). Steer the boat manually.

#### When the G-PILOT 3100 is engaged

Hold AUTO to change to Compass mode.

Wind or currents can push the boat off the GPS course. The G-PILOT 3100 will steer the boat back on course:



If the GPS is following a route and the boat reaches an intermediate waypoint:

- If WPT AKN is off, the G-PILOT automatically starts steering to the next waypoint in the route.
- Otherwise, the G-PILOT displays NEXT WPT?, sounds an alarm and continues on the current heading. Press any key to mute the alarm. Then press ENT to start steering to the next waypoint or press ESC to return to STBY.



To view or change WPT AKN, go to WPT AKN in the ALARMS menu (see section 3-7).

When the boat reaches the final waypoint, the G-PILOT displays ROUTE END and stays on the current course:

- Press ESC to change to STBY; steer manually
- Press ENT to change to Compass mode and continue sailing at the current heading.

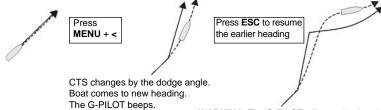
**Note** To return to the last waypoint if the boat has passed the waypoint, restart the GPS navigating to the waypoint.

## 5-3 Dodging in GPS mode

A dodge is a sharp change of course, usually to avoid an obstacle.

- press MENU + < to dodge to port by the dodge angle</li>
- press **MENU** + > to dodge to starboard by the dodge angle.

For example:



**WARNING**: The G-PILOT will steer back to the GPS plotted course. Make sure there are no obstacles or dangerous waters in the way.

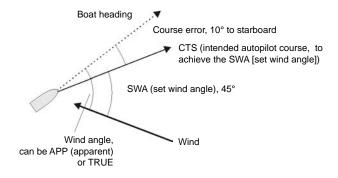
#### Note

- To dodge further, press MENU + < or MENU + > more times.
- To view or change the dodge angle, go to DODGE ANG in the OPTIONS menu (see section 3-7).

## 6 Wind steering mode

The G-PILOT 3100 has three ways of steering the boat, compass, GPS and wind. To select an appropriate mode, see section 2-4. In wind mode, the G-PILOT steers the boat to a set angle to the wind, called SWA (set wind angle).

## 6-1 Wind steering data



		77	the wind is from port, S means that the wind is from starboard.
СТ	ΓS	Course to steer	The course to steer to maintain the SWA (set wind angle).
		Course error	The difference between APP (wind angle) and SWA (set wind angle).
SV	٧A	Set wind angle	The desired wind angle.
TF	RUE	True wind angle	The true wind angle at the boat. P in front of the angle means the wind is from port. S means that the wind is from starboard.

**Apparent wind angle** The apparent wind angle at the boat. P in front of the angle means

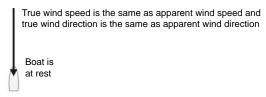
APP

#### True and apparent wind speed and direction

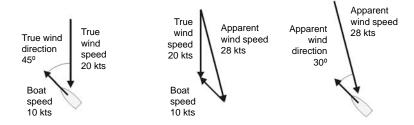
Apparent wind speed and direction are the values measured on the boat. True wind speed and direction are the values after allowing for boat speed through the air.

If the boat is moving, then the apparent wind speed is different to the true wind speed and the apparent wind direction is different to the true wind direction, as shown below.

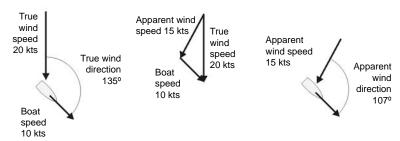
#### Boat at rest



**Boat moving upwind** Apparent wind speed is greater than true wind speed and apparent wind direction is closer to dead ahead than true wind direction



**Boat moving downwind** Apparent wind speed is less than true wind speed and apparent wind direction is closer to dead ahead than true wind direction



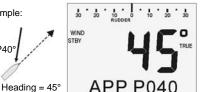
## 6-2 Engaging the G-PILOT 3100 in wind mode

Manually steer the boat to open waters. Sail straight at the intended wind angle.

The G-PII OT info data can display TRUE (true wind angle) or APP (apparent wind angle) (see section 3-4).







To engage AUTO, hold AUTO To engage HAND STEER. hold AUTO + MENU



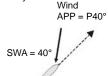
The G-PILOT steers the boat automatically.

#### HANDSTEER:



Steer the boat manually. Display CTS in the info data or course error in the bar data and use these to steer by.

The G-PILOT 3100 sets CTS (course to steer) to the current heading, in this example 45°, sets SWA (set wind angle) to the current wind angle and starts steering at this wind angle.

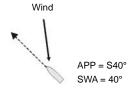


To disengage the G-PILOT, press AUTO

The G-PILOT returns to STBY (standby). Steer the boat manually.

The G-PILOT 3100 can also be engaged on the starboard tack, for example:

or when running, for example:

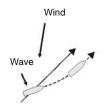


Wind  $APP = S120^{\circ}$  $SWA = 120^{\circ}$ 

#### When the G-PILOT 3100 is engaged

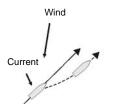
Hold AUTO to change to Compass mode.

Wind or waves can push the boat so that the wind angle is different to SWA:



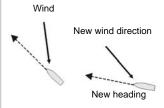
The G-PILOT will steer the boat back to the SWA

Wind or currents can push the boat to one side of a straight course:



The G-PILOT will steer the boat at the set SWA

If the wind direction changes, the boat's heading will change to keep the set wind angle the same.

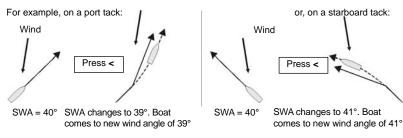


The wind alarm can be set to sound if the wind direction changes too far, go to WND ALARM in the ALARMS menu (see section 3-7).

## 6-3 Changing SWA (set wind angle) in wind mode

To change SWA in 1° steps:

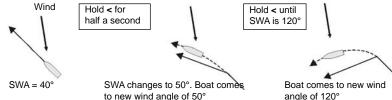
- press < to change SWA by 1° to port</li>
- press > to change SWA by 1° to starboard.



To change SWA in 10° steps:

- hold down < to change SWA by 10° to port every half second</li>
- hold down > to change SWA by 10° to starboard every half second

## for example:

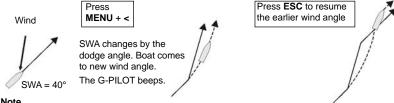


## 6-4 Dodging in wind mode

A dodge is a sharp change of course, usually to avoid an obstacle.

- press MENU + < to dodge to port by the dodge angle
- press **MENU** + > to dodge to starboard by the dodge angle.

For example:



#### Note

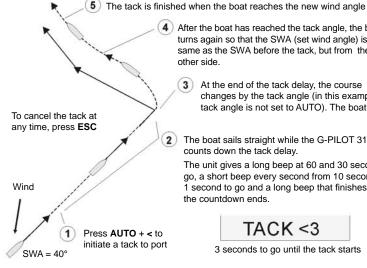
- To dodge further, press MENU + < or MENU + > more times.
- To view or change the dodge angle, go to DODGE ANG in the OPTIONS menu (see section 3-7).

## 6-5 Auto tacking or gybing in wind mode

If SWA (set wind angle) is 90° or less, the boat tacks, if SWA is more than 90° the boat gybes. After the tack or gybe, SWA is the same as the SWA before the tack or gybe, but from the other side.

- press AUTO + < to tack or gybe to port
- press AUTO + > to tack or gybe to starboard

Example: SWA is 40°, so the boat will tack, not gybe. If the tack angle is not set to AUTO, the boat changes direction twice, first by the tack angle and then so that SWA is the same as before the tack or gybe, but from the other side:



After the boat has reached the tack angle, the boat turns again so that the SWA (set wind angle) is the same as the SWA before the tack, but from the other side

3 At the end of the tack delay, the course changes by the tack angle (in this example, the tack angle is not set to AUTO). The boat turns.

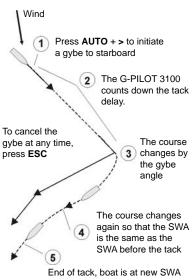
The boat sails straight while the G-PILOT 3100 counts down the tack delay.

The unit gives a long beep at 60 and 30 seconds to go, a short beep every second from 10 seconds to 1 second to go and a long beep that finishes when the countdown ends

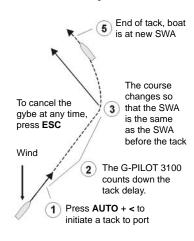


3 seconds to go until the tack starts

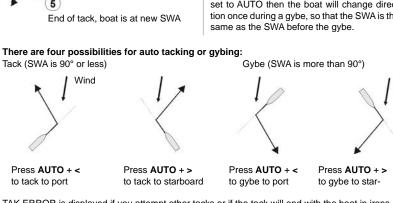
Example: SWA is 120°, so the boat will gybe. The tack angle is not set to AUTO:



Example: SWA is 40°. The tack angle is set to AUTO so the boat changes direction once:



If SWA is more than 90° and the gybe angle is set to AUTO then the boat will change direction once during a gybe, so that the SWA is the same as the SWA before the gybe.



TAK ERROR is displayed if you attempt other tacks or if the tack will end with the boat in irons.

#### Note

To view or change the tack angle, gybe angle or tack delay, go to TACK ANG, GYBE ANG or TACK DELY in the OPTIONS menu (see section 3-7).

## 7 Optimizing steering performance

#### 7-1 The steering parameters

The G-PILOT 3100 has six steering parameters which can be adjusted to optimize steering performance:

Response

the rudder to correct the course. A lower response setting means the boat can move further off course before the G-PILOT 3100 corrects. To change, go to RESPONSE in the MAIN menu (see section 3-7). The range is 1 to 10, A1 to A5. A1 to A5 is an adaptive setting where the autopilot attempts to minimise the number of rudder corections while maintaining a desired course heading. The adaptive setting eliminates the need to set the response according to varing whether conditions.

How far the boat can move off course before the G-PILOT 3100 turns

The range is A1 (slower adaption) to A5 (faster adaption).

Ratio The rudder movement required to make a given course change.

To change, go to RATIO in the MAIN menu (see section 3-7). The range

is 1 (smaller corrections) to 10 (larger corrections).

Counter rudder gain Determines how the rudder moves after making a large course change.

To change, go to C-RD GAIN in the OPTIONS menu (see section 3-7). The range is 1 (low) to 10 (high) and OFF (no counter rudder gain).

Trim gain If the boat encounters a sideways current or wind, then the boat will

move off course sideways. The G-PILOT 3100 will automatically bring the boat back to the correct heading by applying a few degrees of rudder, called trim. Trim gain sets how quickly the trim is applied. To change, go to TRIM GAIN in the OPTIONS menu (see section 3-7).

The range is 1 (low) to 10 (high) and OFF (no counter trim gain).

GPS gain In GPS mode, this determines how much correction is applied to

remove cross track error.

To change, go to GPS GAIN in the OPTIONS menu (see section 3-7).

The range is 1 to 10.

Wind gain In wind mode, this determines how much correction is applied to reduce

any difference between the set wind angle and the actual wind angle. To change, go to WIND GAIN in the OPTIONS menu (see section 3-7).

The range is 1 to 10.

#### Optimum steering

Ideally, in AUTO or HANDSTEER the G-PILOT 3100 should steer the boat to the course without the rudder moving too often.



Optimum performance
The steering parameters are adjusted correctly

**Tip** When checking the steering performance of the boat, display course error on the bar data display (see section 3-3) and check how this changes with time.

#### 7-2 Profiles

The values of the steering parameters required for optimum steering may vary with boat speed, sea conditions or wind conditions. Generally:

- · for higher boat speeds, decrease ratio; for lower speeds increase ratio.
- for calm seas, increase response; for rough seas decrease response.
- for higher and/or more stable winds, increase wind gain; for lower and/or unstable winds, decrease wind gain.

To simplify changing the parameters when conditions change, the G-PILOT stores five sets of the steering parameters. Each set is called a profile and the profiles are numbered 1 to 5. To select a profile to use, go to PROFILE in the MAIN menu (see section 3-7).

- 1 When the G-PILOT is installed, the steering parameters in all the profiles are set to their default values.
- 2 Select profile 1 and adjust the steering parameters for optimum steering in typical conditions (see section 7-3).
- 3 If the conditions change and the steering is no longer optimum, select another profile and adjust the steering parameters again. Repeat this step as required to adjust the parameters in each profile.
- 4 When using the G-PILOT to steer, select a profile suitable for the current conditions. For example different profiles can be configured for rough conditions and calm conditions.

## 7-3 Adjusting the steering parameters

#### Problem: rudder turns too frequently



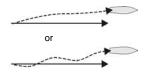
This causes wear on the steering linkage and uses power.

Decrease response.

Reduce ratio.

Reduce counter rudder gain.

#### Problem: drifts off course to one side



Increase ratio.

Increase trim gain.

Increase response.

## Problem: boat moves too far off course closely before the rudder turns to correct the course

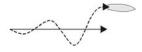


Decrease ratio.

Decrease counter rudder gain.

Decrease trim gain.

#### Problem: oscillations from side to side build up



Decrease ratio.

## Problem: after a large course change, boat overshoots and oscillates before settling to new course



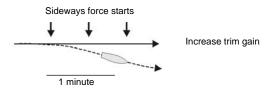
Increase counter rudder gain

#### Problem: after a large course change, boat takes too long to settle to new course

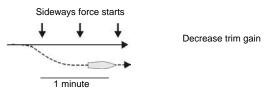


Problem: after a sideways current or wind, the correction is applied too quickly or too slowly If the boat encounters a sideways force, then it will move off course sideways. The G-PILOT will automatically bring the boat back to the correct heading by applying a few degrees of rudder, called trim. Trim gain sets how quickly the trim is applied. Trim gain should be adjusted to trim the boat about one minute. Getting the Trim gain setting right can be difficult for your specific boat and it is easy to alter the Trim gain too much. Change the settings slowly and conservatively at first, until the right settings are known.

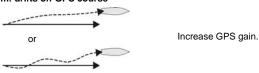
a Boat takes much more than one minute to trim



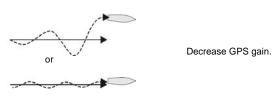
b Boat takes much less than one minute to trim



Problem: drifts off GPS course



Problem: boat oscillated around GPS course



## **Appendix A - Specifications**

#### Electrical

- Heavy duty power supply 10.5 to 16.5 V DC, 20 A maximum
- Light duty power supply 10.5 to 16.5 V DC:
  - . Main unit: 80 mA.
  - Each display unit, 30 mA without backlighting, 110 mA with full backlighting.
  - Other optional instruments: refer to the instrument's operation manual.

#### Interfaces

- NavBus connection to other Navman instruments
- NMEA 0183 outputs: HDG, HDT, RSA; inputs APA, APB, BOD, BWC, MWD, MWV, RMA, RMB, RMC, VHW, VTG, XTE
- NMEA 0183 ports:

NMEA 1: Input

NMEA 2: Can be programmed to be an input or output

#### Standards compliance

EMC compliance

USA (FCC): Part 15 Class B. Europe (CE): EN50081-1, EN50082-1 New Zealand and Australia (C Tick): AS-NZS 3548.

Environment:

Compass, gyro, rudder feedback unit: completely waterproof. Display unit: IP66 from front when

correctly mounted.

Main unit: requires a cool, dry, clean environment

#### Main unit terminal block connections:

Torminal Signal

· oa.	O.g.i.u.
1	Heavy duty power positive, 10.5 to
	16.5 V DC, 20 A maximum
2	Heavy duty power negative
3	Steering drive negative output
4	Steering drive positive output

Terminal	Signal
1	Light duty power positive, 10.5 to
	16.5 V DC, 80 mA maximum
2	Light duty power supply common
3	NavBus +
4	NavBus -
5	NMEA common
6	NMEA in 1
7	NMEA in 2
8	Steering clutch relay drive output
	switched ground to turn relay on,
	30 V DC, 300 mA maximum

#### Display unit power/data cable wires:

Signal

Red	Power positive, 10.5 to 16.5 V DC,
	30 mA without backlighting,
	110 mA with full backlighting
Black	Power negative
Orange	NavBus +
Blue	NavBus -
Yellow	Factory use (isolate, do not cut)
White	Factory use (isolate, do not cut)
Green	External alarm, switched to ground,
	30 V DC and 250 mA max.

## Appendix B - Alarm and warning messages

Alarm display	Reason for message	Recommended action by user Not	es
BAT ALARM	Battery voltage is less than the minimum value set by the user	Check batteries Disengage G-PILOT if voltage too low	а
CAL ERROR	The G-PILOT rudder feedback unit or compass unit is not calibrated	Calibrate both the units (see sections 5-2 and 6-1)	а
CCH ERROR	The clutch current is to high	Check clutch connection	a s
CE ALARM	Course error has exceeded the maximum value set by the user	Manually steer boat towards course	а
CSU ERROR	Compass not sending data to main unit	Check compass is connected to main unit; Service compass	a s
CUR ALARM	The motor current exceeded the maximum value set by the user	Check steering drive is not jammed Increase the alarm value	a s

Wire

Alarm display	Reason for message	Recommended action by user	Not	es
DRV ERROR	Rudder angle does not change when steering drive operates	Check drive power is turned on Check RFU is connected to rudde Check fuses inside end of main control unit Check steering drive operation	as r	8
GPS ERROR	GPS has stopped sending data to main unit	Check GPS operation Check GPS connection	а	c s
GSU ERROR	Gyro not sending data to main unit	Check gyro is connected to main unit; Service gyro	а	s
MCU ERROR	Main unit not sending data to display unit	Check display unit is connected to main unit Service main unit or display unit	а	S
NAV ERROR	GPS is not navigating to a waypoint when trying to engage G-PILOT	Start GPS navigating to a waypoir or along a route	ntm	
NEXT WPT?	Boat has reached a waypoint (in GPS mode and WPT AKN is on)	Press any key to proceed to cancel Then press <b>ENT</b> to start steering to next waypoint or press <b>ESC</b> to return	to th	
NO DATA	G-PILOT not receiving GPS data when setting mode to GPS	Check GPS operation Check GPS connection	m	
or	G-PILOT not receiving wind instrument data when setting mode to wind	Check wind instrument operation Check wind instrument connection	m n	
NVM ERROR	Main unit memory has been corrupted	Service main unit	а	s
PHA ERROR	Rudder turns wrong way to rudder feedback unit	Check the rudder feedback unit Perform a rudder calibration	а	S
RFU ERROR	Rudder feedback unit has stopped sending data to main unit	Check rudder feedback unit is connected to main unit Service rudder feedback unit	а	S
ROUTE END	Boat has reached the end of a GPS route	Press <b>ESC</b> to change to STBY or press <b>ENT</b> to change to compass mode, sailing at current heading		
TRK ERROR	G-PILOT has changed to <b>GPS</b> mode but boat is too far off course	Press <b>ESC</b> to return to STBY or p <b>ENT</b> to have the G-PILOT steer the to the correct course.		
TAK ERROR	In <b>Wind</b> mode, attempt to tack in the wrong way or boat will be in irons	Change angle to wind	m	
WND ALARM	The wind angle has changed by more than the alarm value	Change SWA Change to Compass mode	а	
WND ERROR	Wind instrument has stopped sending data to main unit	Check wind instrument operation Check wind instrument connection		c s
XTE ALARM	XTE has exceeded the maximum value set by the user	Manually steer boat towards cours	se	a 
Notes a Alarm sounds the internal and external (optional) beepers; press alarm, then press ESC to cacel the alarm message  c The G-PILOT 3100 changes to Compass mode  The G-PILOT 3100 mode does ot change  The G-PILOT 3100 changes to STBY		rm message iss mode	mu	te

## Appendix C - Troubleshooting

This troubleshooting guide assumes that you have read and understood this manual.

It is possible in many cases to solve difficulties without having to send the unit back to the manufacturer for repair. Please follow this troubleshooting section before contacting the nearest Nayman dealer.

There are no user serviceable parts. Specialized methods and testing equipment are required to ensure that the unit is reassembled correctly. Repairs to the unit must only be carried out by a service centre approved by Navman NZ Limited. Users who service the unit themselves will void the warranty. More information can be found on our Website: <a href="https://www.navman.com">www.navman.com</a>.

#### 1 Unit will not turn on:

- a Fuse blown or circuit breaker tripped.
- b Battery voltage is outside the range 10.5 to 16.5 V DC.
- c Power/data cable damaged.

## 2 G-PILOT 3100 makes too frequent course corrections:

- The value of response is too low (see G-PILOT 3100 Operation Manual).
- 3 When sailing a straight course, the boat drifts from side to side of the course:
  - a The boat should drift from side to side of the course when the G-PILOT 3100 steering is optimized.
  - b Change to a profile suitable for boat speed and sea conditions (see G-PILOT 3100 Operation Manual).
  - c If the boat drifts too far from the course, adjust response, ratio, counter rudder gain, GPS gain (if G-PILOT is in GPS mode) or wind gain (if G-PILOT is in wind mode) (see G-PILOT 3100 Operation Manual).

- When sailing a straight course, the boat drifts off course:
  - a Change to a profile suitable for boat speed and sea conditions (see G-PILOT 3100 Operation Manual).
  - b Adjust response, ratio, counter rudder gain, GPS gain (if G-PILOT is in GPS mode) or wind gain (if G-PILOT is in wind mode) (see G-PILOT 3100 Operation Manual).
- 5 When making a large course change, boat does not follow the expected course:
  - a Change to a profile suitable for boat speed and sea conditions (see G-PILOT 3100 Operation Manual).
  - b Check turn rate is not too low (go to TURN RATE in the OPTIONS menu, see G-PILOT 3100 Operation Manual).
  - c Adjust counter rudder gain (see *G-PILOT 3100 Operation Manual*).
- 6 Boat turns too sharply:
  - Reduce turn rate (go to TURN RATE in the OPTIONS menu, see G-PILOT 3100 Operation Manual).
- 7 The word SIMULATE flashes on the display, values displayed are unexpected:
  - Unit is in simulate mode (See G-PILOT 3100 Operation Manual).

#### 8 The display fogs:

- a Moist air has entered the breathing tube at the rear of the unit. Air the boat or run unit with backlight fully on.
- Water has entered the breathing tube.
   Return unit for service.

NORTH AMERICA Navman USA Inc.

30 Sudbury Rd, Acton, MA 01720. Toll Free: +1 866 628 6261 Fax: +1 978 897 8264 e-mail: sales@navmanusa.com

web: www.navman.com AUSTRALIA

Navman Australia Ptv. Limited Unit 2 / 5-13 Parsons St. Rozelle, NSW 2039, Australia. +61 2 9818 8382 +61 2 9818 8386 Fax:

e-mail: sales@navman.com.au web: www.navman.com

OCEANIA New Zealand

Absolute Marine Ltd. Unit B. 138 Harris Road East Tamaki, Auckland.

+64 9 273 9273 +64 9 273 9099 Fay: e-mail: navman@absolutemarine.co.nz

Papua New Guinea Lohberger Engineering, Lawes Road, Konedobu. PO Box 810, Port Moresby. +675 321 2122

Fax: +675 321 2704 e-mail: loheng@online.net.pg web: www.lohberger.com.pg SOUTH AMERICA

Argentina Costanera Uno S.A. Av Pte Ramón S. Castillo v Calle 13 Zip 1425 Buenos Aires. Argentina. +54 11 4312 4545 Ph:

Fax +54 11 4312 5258 e-mail: purchase@costanerauno.com.ar

web: www.costanerauno.ar Equinautic Com Imp Exp de Equip

Nauticos I tda. Rua Ernesto Paiva, 139 Clube dos Jangadeiros

Porto Alegre - RS - Brasil CEP: 91900-200 +55 51 3268 6675

+55 51 3269 2975 +55 51 3268 1034 e-mail

equinautic@equinautic.com.hr web: www.equinautic.com.br

Estrada do Joa 3862. Barra da Tijuca, Rio de Janeiro. Brazil, CEP: 22611-020.

Db- + 55 21 2492 0700 Fax: +55 21 2495 6823 e-mail: tito@realmarine.com.br

web: www.realmarine.com.br Chile

Fauimar

Manuel Rodrigurez 27 Santiago, Chile, +56 2 698 0055

+56 2 698 3765 e-mail: mmontecinos@equimar.cl

Mara Vannik Colon 1148, Talcahuano, 4262798, Chile.

Ph-+56 41 541 752 +56 41 543 489

e-mail: meravennik@entel.chile.net

CENTRAL AMERICA Mexico

Mercury Marine de Mexico Anastacio Bustamente #76 Interior 6 Colonia Francisco Zarabia, Zapapan, Jalisco, C.P. 45236 Mexico. Ph: +52 33 3283 1030

Fax: +52 33 3283 1034 web: www.equinautic.com.br

ASIA China

Peaceful Marine Flectronics Co. Ltd. Guangzhou, Hong Kong, Dalian, Qingdao, Shanghai 1701 Yanjiang Building

195 Yan Jiang Zhong Rd. 510115 Guangzhou, China. Ph: +86 20 3869 8839 Eav: +86 20 3869 8780 e-mail: sales@peaceful-marine.com

web: www.peaceful-marine.com India Access India Overseas Pvt. Ltd.

A-98. Sector 21. Noida - 201 301, India Ph: +91 120 244 2697 TeleFax: +91 120 253 7881 Mobile: +91 98115 04557

e-mail: vkapil@del3.vsnl.net.in Esmario Export Enterprises Block No. F-1, 3rd Floor, Surya Towers Sardar Patel Rd. Secunderhad 500 003 Ph: +91 40 2784 5163

Fax: +91 40 2784 0595 e-mail: gjfeee@hdl.vsnl.net.in web: www.esmario.com Indonesia

Polytech Nusantara. Graha Paramita 2nd Floor, Jln Dennasar Raya Blok D2 Kay 8 Kuningan, Jakarta 12940. Ph: +62 21 252 3249 Fax: +62 21 252 3250 e-mail: polytech@transavia.co.id

Koroa Kumhomarine Technology Co. Ltd. #604-842, 2F, 1118-15, Janglim1-Dong, Saha-Gu, Busan, Korea,

Ph: +82 51 293 8589 Fax: +82 51 265 8984 e-mail: info@kumhomarine.com web. www.kumhomarine.com

Maldivos Maizan Electronics Pte. Ltd.

Henveyru, 08 Sosunmagu, Male Maldives Mobile: +960 78 24 44 Ph: +960 32 32 11

Fax: +960 32 57 07 e-mail: ahmed@maizan.com.mv Singapore, Malaysia, Brunei, Indonesia and Phillipines RIQ PTE Ltd. Blk 3007, 81 Ubi Road 1, #02-440.

Singapore 408701. Ph: +65 6741 3723 Fax: +65 6741 3746 e-mail: rig@postone.com

Seafirst International Corporation No. 281, Hou-An Road, Chien-Chen Dist. Kaohsiung, Taiwan R.O.C. Ph: +886 7 831 2688 Fax: +886 7 831 5001 e-mail: seafirst@seed.net.tw

web: www.seafirst.com.tw

Thong Electronics (Thailand) Co. Ltd. 923/588 Ta Prong Road, Mahachai, Muang, Samutsakhon 74000, Thailand. Ph: +66 34 411 919 Fax: +66 34 422 919

e-mail: sales@thongelectronics.com admins@thongelectronics.com web: www.thongelectronics.com

Vietnam Haidang Co. Ltd.

1763 Le Hong Phong St. Ward 12 District 10. Ho Chi Minh City. Ph: +84 8 863 2159 Fax: +84 8 863 2124 e-mail: sales@haidangvn.com

web: www.haidangvn.com MIDDLE EAST Lebanon and Svria

Balco Stores Balco Building, Moutran Street, Tripoli (via Beirut). - Lebanon P.O. Box: 622. Ph: +961 6 624 512 Fax: +961 6 628 211

e-mail: balco@cyberia.net.lb United Arah Emirates Kuwait, Oman, Iran, Saudi Arabia, Bahrain & Qatar Abdullah Moh'd Ibrahim Trading, opp

Creak Rd. Banivas Road. Dubai. Ph: +971 4 229 1195 Fax: +971 4 229 1198 e-mail: sales@amitdubai.com

South Africa

Pertec (Ptv) Ltd (Coastal Division) 16 Paarden Filand Road Paarden Eiland, 7405 PO Box 527. Paarden Eiland, 7420 Cape Town, South Africa. Ph: +27 21 508 4707

Fav: +27 21 508 4888 e-mail: info@kfa.co.za web: www.pertec.co.za FUROPE

France, Belgium and Switzerland Diactimo SA 15. rue Ingénieur Verrière.

RP435. 56325 Lorient Cedex Ph: +33 2 97 87 36 36 Fax: +33 2 97 87 36 49 e-mail: plastimo@plastimo.fr web www plastimo fr

Germany

Navimo Deutschland 15. rue Ingénieur Verrière RP435- 56325 Lorient Cedex. +49 6105 92 10 09 +49 6105 92 10 10

+49 6105 92 10 12 Fax: +49 6105 92 10 11 e-mail-

plastimo.international@plastimo.fr website: www.plastimo.de

Italy Navimo Italia Nuova Rade sna. Via del Pontasso 5 16015 Casella Scrivia (GF).

Ph: +39 1096 80162 Fax: +39 1096 80150 e-mail: info@nuovarade.com web: www.plastimo.it

Holland Navimo Holland Industrieweg 4. 2871 JE Schoonhoven.

Ph: +31 182 320 522 Fax: +31 182 320 519 e-mail: info@plastimo.nl weh: www.nlastimo.nl United Kingdom Navimo UK Hamilton Rusiness Park

Bailey Road, Hedge End Southhampton, Hants S030, 2HF. Ph: +44 01489 778 850 Fax: +44 0870 751 1950 e-mail: sales@plastimo.co.uk

web: www.plastimo.co.uk Sweden, Denmark, Finland and Norway Navimo Nordic

Lundenvägen 2. 473 21 Henån Ph: +46 304 360 60 Fax: +46 304 307 43 e-mail: info@plastimo.se weh: www.nlastimo.se

Snain Navimo España Avenida Narcís Monturiol, 17 08220 Vilassar de Dalt Barcelona. Ph: +34 93 750 75 04

Fax: +34 93 750 75 34 e-mail: plastimo@plastimo.es web: www.plastimo.es Portugal Navimo Portugal Avenida de India Nº40

1300-299 Lishon Ph: +351 21 362 04 57 Fax: +351 21 362 29 08 e-mail: plastimo@siroco-nautica.pt weh: www.nlastimo.com Other countries in Europe

Plastimo International 15. rue Ingénieur Verrière BP435 56325 Lorient Cedex, France. Ph: +33 2 97 87 36 59 Fax: +33 2 97 87 36 29

e-mailplastimo.international@plastimo.fr

web: www.plastimo.com REST OF WORLD MANUFACTURERS Navman NZ Limited 13-17 Kawana St. Morthcoto P.O. Box 68 155.

Newton. Auckland New Zealand. Ph: +64 9 481 0500 Fax: +64 9 481 0590

e-mail: marine.sales@navman.com web: www.navman.com



# NAVMAN